

Role	
	<p><b>Zuheab Jamil</b>  <b>Development Manager &amp; Enterprise Applications Architect,</b>  <b>Informa Markets PLC.</b>  <b>Dubai, UAE</b>  <b>Tel UAE : +971-566525306</b>  <b>Tel IN : +91-9971714853</b>  <b>E-mail : mohdzuheab@gmail.com/ mohdzuheab86@hotmail.com</b></p>

Permanent Address
704, Sunrise Building, Dubai Silicon Oasis, Dubai, UAE.

Profile
<p><b>Objective</b> Seeking a position of an Architect that utilizes both my technical and analytical skills in a growth-oriented organization in the areas of <b>Solutions Design, Implementation and Architecture.</b></p> <p><b>Availability</b> 30 days</p>

Professional Strengths
<ul style="list-style-type: none"> <li>✓ Possess in-depth knowledge of <b>architecture and solution design, team handling, client coordination, SCRUM and project development and implementation in Salesforce and MS Dynamics environments.</b></li> <li>✓ Able and proficient in Resource Management, Vendor Handling, Team and Client Handling, Database &amp; Architecture Design</li> <li>✓ Possess excellent communication and presentation skills.</li> <li>✓ Highly skilled in providing estimates, recommending the best product solutions, solution reviews and code reviews.</li> <li>✓ Ability to handle complex tasks and exceed client expectations</li> <li>✓ Possess pleasing personalities and question-based selling skills</li> <li>✓ Possess excellent analytical and organizational skills</li> <li>✓ Ability to understand and capture technical as well as business requirements</li> <li>✓ Proficient in planning and handling customers</li> <li>✓ Goal oriented and ability to handle multiple tasks.</li> <li>✓ Strong knowledge of business process alignment in Salesforce.</li> <li>✓ Certified Salesforce Application Architect and CPQ Specialist and TOGAF Certified.</li> </ul>

Work Experience
<p><b>Informa Markets PLC, Dubai, UAE</b> <span style="float: right;"><b>Feb 2020 to Till Date</b></span></p> <p><b>Development Manager and Applications Architect</b></p> <ul style="list-style-type: none"> <li>✓ Solutions design and implementation of the various design aspects in Salesforce projects.</li> <li>✓ Work as an applications architect in designing major aspects of the architecture of an application, including components such as user interface, middleware and infrastructure.</li> <li>✓ Providing technical leadership to the application development team</li> <li>✓ Performing design and code reviews</li> <li>✓ Ensure that uniform enterprise-wide application design standards are maintained.</li> <li>✓ Collaborating with other stakeholders to ensure the architecture is aligned with business requirements</li> </ul>
<p><b>Girikon Solutions Pvt. Ltd, Noida, India</b> <span style="float: right;"><b>Aug 2016 to Feb 2020</b></span></p> <p><b>Project Lead</b></p> <ul style="list-style-type: none"> <li>✓ Solutions design and implementations of various modules of the project in coordination with the dev team.</li> <li>✓ Requirement analysis and task allocation to the developers along with WBS creation for different user stories dependent on the technical and business definition of the requirements.</li> <li>✓ Developing project scopes and objectives, involving all relevant stakeholders and ensuring technical feasibility.</li> </ul>

- ✓ Use appropriate verification techniques to manage changes in project scope, schedule, and costs
- ✓ Measure project performance using appropriate systems, tools and techniques
- ✓ Responsible for the development and delivery of the entire delivery cycle for the project.
- ✓ Analysis and discussion of the changes and fixes for the developments with the stakeholders and development team.
- ✓ Review and analysis of the deployments and releases to client along with the changes subjected to revision as per the SCRUM iterations.
- ✓ Developing schedules and methods for measuring results
- ✓ Developing project plans, goals, and budgets; identifying resources needed
- ✓ Guiding and performing strategic analysis for the project
- ✓ Organizing and managing all phases of the project to ensure on-time completion
- ✓ Assembling and coordinating project team members; assigning individual responsibilities
- ✓ Planning and overseeing the preparation and dissemination of project communication.

**Metaoption Software Pvt. Ltd. Noida, India**

**Associate Project Lead**

**Mar 2014-Aug 2016**

- ✓ Face to Face meeting with client and Gathering the requirement for module.
- ✓ Planning of the Scrum Meeting and Sprint Cycle
- ✓ Designing a system to meet the business goals
- ✓ Creating the Traceability matrix for each Module and the creating the test plan and cases for each and every phases.
- ✓ Handled the tasks on monitoring information systems work for minor and major projects
- ✓ Knowledge of Object-oriented analysis/Evaluation of profitability/risk
- ✓ Working with operations, project managers, technical leads and developers to determine best approach to IT solutions
- ✓ Ensure quality assurance - understand the specs and appropriate checkpoints are established for quality assurance, debugging and defect tracking
- ✓ Attend system design reviews with developers, quality assurance testers and end users
- ✓ Conduct impact assessment on applications when new functions/features are proposed or designed

**Aptara Corporation Inc. New Delhi, India**

**Business Solutions Analyst**

**Nov 2012-Mar 2014**

- ✓ In depth proposal preparation involving technical and business writing for tender requests and bids.
- ✓ Proposing technical solutions in coordination with the design team for Business proposals.
- ✓ Requirement Analysis for incoming projects.
- ✓ Preparing Test plans and documentation of entire Software Development Life Cycle.
- ✓ Propose correct price estimates for outgoing quotes with involved technical solution.
- ✓ In process of creating an Online Pricing System for estimation and price quotes.
- ✓ Responsible for participating in pre-sales strategic planning as well as demonstrating the solutions for ERP and supply chain policies
- ✓ Creating BRD and FRD
- ✓ Consulting with management and users to determine the needs of the system.
- ✓ Work Flow & Gap Analysis

**HCL Infosystems, Noida**

**Technical Analyst**

**Mar 2011 to Nov 2012**

- ✓ Business Analysis of the company workflows.
- ✓ Strong Domain knowledge of Finance, Pre-Sales and Logistics for service based industries.
- ✓ Collected useful requirements to design the user approval and CRM.
- ✓ Helped in the audit process of Attano (owned by Hurix) during its acquisition by HCL.
- ✓ Utilized Quality Center for directing, tracking and outlining needs during a project SDLC
- ✓ Formed detailed UAT and QA test plans, managed system testing and preserving testing documentation
- ✓ Designed the Accounts, Logistics, Presales and Service Delivery Modules for the CRM for HCL Learning.
- ✓ Designed the website for **HCL Educational Tablet (U1 & X1)**. <http://www.myedutab.net>

**Orkire Technologies, Noida Sec-62**

**I phone Developer (Unity 3D & Torque)**

- ✓ Developed I Phone apps using Unity 3D and Torque
- ✓ Testing the engines like Unity 3D and Torque for the various projects.
- ✓ Developed Art assets and models for the various 3D games and apps.

## Key Skills

Proficient or familiar with a vast array of programming languages, concepts and technologies, including:  
Sound knowledge of windows, Operating on windows all v ersions and Linux (UBUNTU, KUBUNTU, OPEN SUSE & FEDORA)

**Web Designing, HTML, XHTML, CSS, PHP,**

**(.NET) C#, DevExpress 10.1, JAVASCRIPTING, SQL Server, Data Warehouse**

**SCRUM, SQL SSAS, Wordpress,**

**Visio, MS Office, JIRA, Agile, APEX, Salesforce Workflows, Flows, LWC, CONGA, SOQL**

**DocuSign, Adobe Sign, Rest API Salesforce Reporting**

## Education

### **Masters In Business Administration ( March 2011) - “Expertise in Marketing & IT”**

SCHOOL NAME, Jaypee Business School, Noida

### **Bachelor of Technology – 67%**

SCHOOL NAME, Jaypee Institute Of Information Technology, Noida - **“Expertise in Computer Science and Game Development”**

**12<sup>th</sup> – 77%**

SCHOOL NAME, Mahanagar Boys’ Inter College, U.P. Board, -**“Math & Science”**

**10<sup>th</sup> – 71.33%**

SCHOOL NAME, Mahanagar Boys’ Inter College, U.P. Board, -

## Industry Projects

### **ERP- CRM**

- ✓ Analysis of the company workflows with sustained discussion from the various departmental heads like Logistics, Accounts, Sales and Service Delivery.
- ✓ Designing the database structure, Information Flow structure which includes the **Data Access Layer, Business Access Layer and Presentation Layer.**
- ✓ Automation of the Information Exchange across various departments in the Company Verticals.
- ✓ Designed the Sales Module which includes mapping of various activities of Sales Force, like identification of new customers, status of products sold to the existing and new customers including monitoring their daily visits made to the new and existing customers.
- ✓ Designed the Accounts module which includes paycheck collection, maintenance of their current status, type and to be cashed on state.
- ✓ Automated the **Bill of Materials** which includes real time updates for Logistics and Service Delivery verticals.
- ✓ Designed the Approval Dashboards and MashUps for the various Departmental Heads.
- ✓ Designed the Logistics Module which includes the Merger of SAP and Customized CRM by maintaining the count of the goods shipped by the Logistics Team in every shipment.
- ✓ Designed the Service Delivery Module which includes the acknowledgement of shipments shipped to the customers and Accrual Process for every transaction sold to the customer.
- ✓ **IMPLEMENTATION STAGE**
- ✓ Conducted the Load Testing, User Acceptance Testing, and Unit Testing for the different modules of the CRM.
- ✓ **Training:** Conducted the PAN India Training of the entire sales force for HCL which included user driven approach for understanding the CRM its usage and **Change Management.**
- ✓ Worked with sales force to ensure smooth delivery and implementation of software solutions.
- ✓ Associated with Marketing and Sales professionals to develop and implement effective marketing plans.

### **HEADSTART VEHICLE MANAGEMENT SYSTEM & MOBILE APPS**

- ✓ HeadStart Vehicle Management System, which is web based project. The main purpose of this is to automate day to day transactions of vehicles, their expenses, their sale & purchase and their auctioning status.
- ✓ Face to Face meeting with client and Gathering the requirement for module.
- ✓ Planning of the Scrum Meeting and Sprint Cycle.
- ✓ Designing a system to meet the business goals.
- ✓ Creating the Traceability matrix for each Module and the creating the test plan and cases for each and every phases.
- ✓ Handled the tasks on monitoring information systems work for minor and major projects.
- ✓ Knowledge of Object-oriented analysis/Evaluation of profitability/risk.
- ✓ Working with operations, project managers, technical leads and developers to determine best approach to IT solutions.
- ✓ Ensure quality assurance - understand the specs and appropriate checkpoints are established for quality assurance, debugging and defect tracking.

- ✓ Attend system design reviews with developers, quality assurance testers and end users.
- ✓ Conduct impact assessment on applications when new functions/features are proposed or designed.

#### **WEB CRAWLER (DATA SCRAPING/DATA MINING)**

- ✓ A WebCrawler tools are Windows services or WCF service which run on the server 24\*7 days to fetch the data from the various websites and populates it in our database so that we have data to show on our own websites and make the searching in the website very meaningful with lot of data.
- ✓ Discussion with client for the requirement changes/issues, business logic
- ✓ Designed the project architecture(3 tire) including database design, Data Access Layer (DAL) design, Business Layer design,
- ✓ Setup the project (website and web service) and generated the stored procedure and layers for CRUD operation.
- ✓

#### **Co- Curricular Activities**

- ✓ Have been an orator since school
- ✓ Won many prizes at city level orating competitions.
- ✓ Attended many seminars on Networking, Linux and Java.
- ✓ Knowledge of languages like Urdu, Hindi etc.

#### **Hobbies**

- ✓ Listening Music
- ✓ Computer Gaming
- ✓ Chatting
- ✓ Surfing

I hereby declare that the above information is true to the best of my knowledge.